



# SAGE TEAM

**JUNIOR SECONDARY SCHOOL, JIKWOYI - ABUJA**

E-mail: jikwoyisage07@yahoo.com; Website: www.jssjikwoyisage.com

conscious business practice conscious capitalism by placing premium on people and the planet



## 2010 Annual Report

### CRITERION 1

#### NEW COMMERCIAL VENTURES

GOALS

- Make profit
- Acquire on the job experience
- Learn entrepreneurship skill by running a business

1. **Rainbow Project:** Art comes alive with colours. This fact guided our interest in venturing into the low density crayon production industry. The market for crayon extends beyond nursery and basic school pupil, to fine art students and professionals. Our wax based crayon which are non-toxic, uniquely produced and packaged to meet the ever growing market for crayon grossed in an income of US \$ 1,294. We invested US \$ 529 and made a profit of US \$765.

M.D.G. 😊 📈



2. **Smart Identity Project:** Every academic year our school admits over 1, 000 new students and, also graduate close to 1, 000. This is apart from five other neighboring public and private schools we serve. Both new and graduating students require passport photographs for documentation and other administrative purposes. We saw an opening for business so we acquired digital cameras, photo printers, and laminators' e.t.c to provide this much needed service. Over 2, 000 clients at US \$ 2 each added to the money realized from production and lamination of I.D cards and other calligraphic works has turned this business into a goldmine. We invested US \$1,294 and made a profit of US \$1,977.

M.D.G. 😊 📈



3. **Beauty Splash Project:** our paint production business is a response to the ever increasing demand for paint borne out of an ever expanding estate market in Abuja. This business has turned a capital investment of US \$ 625 into US \$ 2,305 already. We have submitted the business plan for the expansion and scaling of this Business to a leading investment company in Abuja through S.A.G.E Nigeria.

M.D.G. 😊 📈



### CRITERION 2

#### CONTINUING COMMERCIAL VENTURE

We are glad to inform you that of the 13 for profit businesses we created since the inception of the S.A.G.E Programme in our school four years ago, twelve of them are still doing well and waxing stronger, worthy of note however are our chalk production, candle production, P.O.P. ceiling production businesses e.t.c.

For the purpose of this report however, we will like to report to you that our smart teachers project (chalk production) has grossed in over US \$ 574 above our last years' income. We are still maintaining a long list of customers which includes public and private schools, FCT U.B.E.B and the W.H.O etc.

M.D.G. 😊 📈



CONTINUING COMMERCIAL VENTURE

Projects	2007/2008	\$	2008/2009	\$	2009/2010	\$
Smart Teacher	316.43		12,014.29		12,573.53	
Sweet Habitat			1,136		1,158.20	
Light the World			2,000		2,410.40	



CRITERION 3

NEW SOCIAL VENTURE

- Solve Societal Problems
- Make profit where possible

1. **Project "Easy Start-up"** This project is designed to solve the frustration of micro, small and medium enterprises (M.S.M.E's) in sourcing for quality moulds at an affordable price to start their business.

It cost \$1,324 to buy a 50 unit capacity mould in Lagos, the commercial city of Nigeria, while our S.A.G.E team produces it from aluminum scrap and sell it for \$735 in Abuja. This has not only solved the problem of cost and availability but we have become the 1<sup>st</sup> business up of the Niger in Nigeria to produce mould and this business in which \$478 was invested has made a profit of \$3,309 within the period under review

M.D.G. 😊



2. **Project "Save the World"** This project is our response to the issue of global warming. We concluded that no amount of awareness can solve the problem of global warming without a well taught out intervention, so working with the S.I.F.E (students in free enterprise) team of Kaduna polytechnics we began to produce and market "Briquette". This alternative to the use of fire wood solve the following environmental problems; prevents tree felling, checks the rate of bush burning, helps preserve biodiversity/ecology, enables people to enhance their income and prevents spending on the purchase of fire wood. It is produced by recycling waste. We invested \$919 and have generated an income of \$199.

M.D.G. 😊 🌱



CRITERION 4

CONTINUING SOCIAL VENTURE

1. **"I dream of greatness"** project is an empowerment and mentoring project that is targeted at youths and children between the ages of 10 and 18 living in orphanages and shelters across Nigeria. The project seek to expose them to the amazing opportunities that are available to them; and motivate them towards greatness despite their disadvantaged background.

This programme done in conjunction with 'Life Faith Foundation' had a popular Nigeria pop star Daddy Showkey as special guest and 67 orphans in attendance.

M.D.G. 😊 🌱



2. **"Waste to wealth and waste to energy"** projects are our waste recycling projects; (1) converts Aluminum waste into cooking utensil and (2) addresses biodegradable waste which is turned into biogas and has generated \$537 this year. While the waste to wealth project has generated \$1,318 this year. We have also trained Kaduna polytechnic students on biogas production. The FC..T administration is modelling its biowaste recycling project after our team's model.

M.D.G. 😊 🌱



CONTINUING SOCIAL VENTURE

Projects	2007/2008	\$	2008/2009	\$	2009/2010	\$
Waste to Energy			199		537	
Waste to Wealth	510.71		1,014.64		1,318	

CRITERION 5

GLOBAL COMPONENT

PROJECT "S.E.N.P": Our S.A.G.E team was the only one in the world to attend the S.A.G.E Entrepreneurs Networking Programme in San Francisco Bay Area and Silicon Valley in California U.S.A. This ten days intensive networking

Programme afforded us the opportunity to network and drink into the experience and recipe for growth and success of established entrepreneurs.\*TIE, \*CISCO, \*INTEL, \*14 Schools; Stanford University, California State University Chico. The journey enhanced our knowledge of the American economy. We also had an opportunity to make a statement at the California state SAGE Exhibition & Award.

We also made a presentation to U.N.I.D.O which exposed us to global opportunities. We are also collaborating with Africa-Diaspora for Empowerment & Development (ADPED) based in Miami, Florida - USA on capacity development.



CRITERION 6

CIVIC ENGAGEMENT

1. **PROJECT "PEACE ON THE PLATEAU"** . In most part of Africa, election is characterised by violence resulting from electoral malpractices such as rigging, thuggery, godfatherism, tribalism, e.t.c.

Jos the Plateau state capital has been engulfed in violence resulting from the 2008 November local government polls leading to over 1,000 deaths and millions of dollars worth of properties destroyed. We analysed the cause of the violence to be politically motivated so we mobilized young people by sharing peace buttons and spoke to the citizens of the state through the media to use ballot box to settle electoral issues.

2. **PROJECT "PADLOCK"**. is our contribution to HIV/AIDS education in our community. Our play "padlock" presented in 3 locations t aught young people to padlock before marriage.

This acclaimed play by our team , won the best presentation to mark the 2009 world AIDS day organized by the FCT Agency for the Control of AIDS (F.A.C.A). We are working on a TV commercial on HIV/AIDS.

3. We also held a forum with the Chairman House of Representative Committee on Environment to promote sustainable environmental legislation.

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CRITERION 7

ENVIRONMENTAL STEWARDSHIP

We planned and executed 7 environmental projects namely;

- Safe world project ( Briquettes production)
- Fruit for life (Orchard planting)
- Waste to energy (biogas production)
- Waste to Wealth (Aluminium scrap recycling)
- Stop everyday pollution (Awareness campaign)
- Water Sustains life
- N.G.O's in environment

1. **Save the world project'** Briquette production is an environmental intervention project aimed at reducing the use of firewood as cooking fuel by rural dwellers. Tree felling encourages desertification and degradation of the environment resulting in global warming which is adjudged the world's no.1 problem today. Briquette a better alternative to firewood is produced from Sawdust and waste paper recycling.

M.D.G. 😊 🌱

2. **"Fruit for life"** project done with a college mentor who provided fruit seedlings for us to plant and maintain. The flag off involved students from five schools. The fruit trees planted are doing well courtesy of our S.A.G.E team, custodians of the environment.

M.D.G. 🌱



CRITERION 8

USE OF RESOURCES

Our success as a team is largely due to the quality of human resource available and willing to guide us in project identification and delivery. Alhaji Bamanga Tukur chairs our B.A.B and provides us the platform to reach the world including making a presentation to the country director of U.N.I.D.O in Nigeria **Dr. Kardeh Yumkelle.**



We worked with Osita Onyema a college mentorship in our fruit for life project. We are also enjoying mentorship of the S.I.F.E team of Kaduna polytechnic etc.



M.D.G.

## CRITERION 9

### USE OF MEDIA

Our team has enjoyed very cordial relationship with both the print and electronic media. We appeared on African Independent Television and Nigerian Television Authority (Africa's largest television network), Channels TV, Radio Stations: Voice OF Nigeria (VON), Aso FM, Crowther FM, News Paper: Daily Trust, Tell Magazines, Youngstars Digest and other specialized publications, through which we reached over 60 million people.

Our businesses and projects are available online at our website, [www.jssjikwoyisage.com](http://www.jssjikwoyisage.com), Business index and Facebook pages.



M.D.G.

## CRITERION 10

### MEASURING RESULT

Evaluation is a necessary prerequisite to measuring success, and remaining focused, so we implored both pre and post test analysis, financial analysis and discovered thus:

#### NEW PROJECT FINANCIAL CHART



#### CONTINUING PROJECT FINANCIAL CHART



#### NEW PROJECTS

PROJECT	INCOME PROJECTED (\$)	INCOME ACTUAL (\$)
RAINBOW	1,102	1,294
BEAUTY SPLASH	2,059	2,305
SMART IDENTITY	2,206	4,191
EASY START-UP	1,410	3,308

#### CONTINUING PROJECTS

PROJECT	INCOME 2008/09 (\$)	INCOME 2009/10 (\$)
SMART TEACHER	25,736	26,308
WASTE TO ENERGY	220	537
WASTE TO WEALTH	1,044	1,318
LIGHT THE WORLD	2,059	2,113
SWEET HABITAT	1,169	1,544

1. Developed a multiple stream of income resulting in a profit of US \$19,250 this year as against a profit of US \$17,356 last year.
2. Spent US \$15,904 to defray the expenses of 3 members of its contingent to S.E.N.P in U.S.A.
3. Invested US \$1,324 to acquire production machines.